



2024 SPEAKER'S PACKET

DAVID HARRIS

To book David contact Sheilagh O'Driscoll:
902-204-9980 email: Sheilagh.odriscoll@prosperident.com

David Harris, Dental Speaker, Author, CEO of Prosperident



Let David Harris, the man who has put hundreds of dental office thieves in jail, unveil employee theft for what it is— a business risk that is all too real. With 34 years of experience investigating dental embezzlement, David is a master storyteller who harnesses his personal experiences (with a spicy dash of humor) in a way that both entertains and inspires his audience to take action!

David's Mission

David's mission to eradicate embezzlement in dental practices began inauspiciously. After some youthful misadventures that almost landed him in jail, David's investigative abilities first shone through in military and financial environments.

How he got started...

David's career as dentistry's premier crimefighter started when a dentist friend asked for David's help with a suspected embezzlement. David quickly discovered his passions; catching embezzlers, bringing them to justice, and helping dentists protect themselves from theft in their practices.

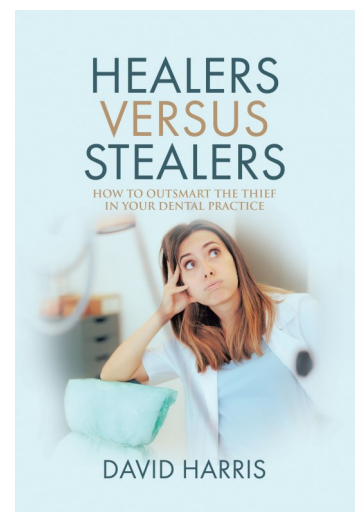
Prosperident

In solving that first case, and thousands more that followed, David cemented his reputation as the leading authority in his field and one of the most respected voices in dentistry. Prosperident, the company that he built, is the go-to resource for dentists wishing to protect themselves against embezzlement.

Experience Matters

David is a sought-after presenter for both large events and more intimate meetings, giving over fifty presentations annually. David's professional credentials include being accredited as a Forensic CPA, Certified Fraud Examiner, and licensed Private Investigator. He is a popular subject matter expert for dental podcasts and often quoted in dental publications.

David is the author of the landmark book, **"Healers Versus Stealers: How to Outsmart the Thief in Your practice"**, and his articles on embezzlement and financial controls have appeared in every major dental periodical.



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David 's most popular presentation



"Healers vs Stealers: How to Outsmart the Thief in your Dental Practice"

Safeguards any dentist can implement to drastically reduce their risk of becoming an embezzlement statistic.

Summary

David uses noteworthy embezzlement cases his team has worked on to bring the topic of embezzlement to life, and to derive practical lessons for his audience, who will leave with a toolbox of proven and easily implementable protection strategies. David's real-life examples, urbane delivery, and witty presentation style make this lecture both informative and entertaining.

Suitable Audience: General dentists, dental specialists, dental students, and spouses.

Attendees will learn:

- How would-be embezzlers assess their victims
- Telltale behaviors exhibited by dental office thieves
- Simple rules for dividing duties between team members properly
- How to oversee the finances of your practice in much less time than you thought

Dentists will leave well-equipped to identify embezzlement and address vulnerabilities in their practices

We have relationships with several sponsors who might consider contributing towards speaking fees.

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Demo Video



A video of David speaking is available at:
www.prosperident.com/david-demo-video



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Additional presentations
available:



“How not to make the biggest hiring mistake of your life”

Summary

Imagine David’s shock when, two weeks after he caught his first embezzler, he had an appointment at his own dentist’s office and saw her there! Serial embezzlers, and other undesirable employees are all too common in dentistry and can cause tremendous damage to a practice. David has been given a front-row seat to observe how people who should never work in dentistry get hired, and he distills that wealth of knowledge down to concrete hiring steps that a practice owner can use to find out what applicants don’t want them to know.

Suitable Audience: dentists and team members, particularly those with responsibility for hiring.

“External Threats to your Dental Office”

Summary

Embezzlement isn’t the only way your practice can be robbed; this session focuses on how not to be a target for external threats like scams, burglary, and identity/information theft. David will describe simple enhancements to help physically secure your practice, identify typical scams, improve the cybersecurity of your practice, and take actions that will help safeguard information and patient data. David’s knack for making technical subjects like cybersecurity understandable to a non-technical audience makes this presentation highly sought after.

Suitable Audience: dentists and team members

Please note that this presentation does not discuss embezzlement. Embezzlement topics are only presented to doctors-only audiences.

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5-Star Google reviews from David's Talks:



"...Eye opening and jaw dropping." Dr. Greg Sopel, Nanaimo, BC

"...advice given in a straightforward, no nonsense way...."

Dr. Stanley Robinson, Frederick, MD

"...Dental school does not teach us about embezzlement. dentists need - to be aware of how to protect themselves."

Dr. Anthea Chang, Esquimalt, BC

"...David's presentation on embezzlement was fun, interesting, engaging and fast paced. ..." **Dr. Greg Sabol, Phoenix,**

"...highly engaging, enlightening, and practical. Everyone who attended commented how helpful it was. I wouldn't hesitate to recommend David and Prosperident to anyone looking to host an event or in need of services related to embezzlement. " **Dr. Eric Linkous, Peach Tree, GA**

"....incredible tips and tricks to outsmart embezzlers. am so happy I had the fortune of being able to see him lecture" **Dr. Paul Redpath, Dillon, CO**

"...David is a master storyteller and makes what could easily be a dry subject lively, entertaining, informative, and timely. ..." **Danny Bobrow, AIM Marketing, Chicago, IL**

"...David is very good at informing what you can do moving forward..." **Dr. Mark Frank, Denver, CO**

"...he does a fantastic job if appropriately 'putting the fear of God' into you!" **Dr. George Hatzigiannis, North Andover, MA**

"... If embezzlement might be occurring , (Having David speak) would be money well spent to be sure and sleep better at night." **Wesley Read, Dental Consultant, San Diego, CA**

" David's program was the best nonclinical program we've had in 10 years!" **Dr. James Woodyard, Newburgh, IN**

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Past speaking Engagements (partial list)



National / International

American Association of Endodontists
American Association of Oral and Maxillofacial Surgeons
American Association of Orthodontists
American Academy of Dental Group Practice
American Academy of Dental Practice Administration
American Association of Orthodontists
Association of Dental Support Organizations
Canadian Dental Association
Carestream Dental Summit
Dentsply Sirona's Siroworld
Smile Source The Exchange



Regional/Local

California Dental Association
Chicago Mid-Winter Meeting
Greater New York Dental Meeting
Maryland State Dental Association
North Eastern Society of Orthodontists
Ontario Dental Association
Pacific Coast Society of Orthodontists
Pacific Dental Conference
Rocky Mountain Dental Convention
South Carolina Dental Association
Southern Association of Orthodontists
Star of the North Meeting
Virginia Dental Association
Western Regional Dental Experience

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